

# Sage Bid Management

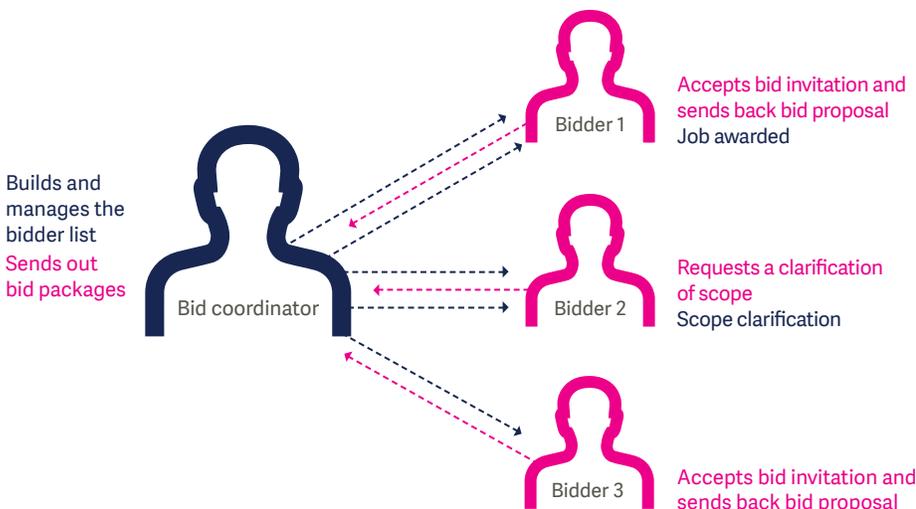


## Overview

It can be challenging to build and manage bidder lists, not to mention putting bids together quickly and efficiently in order to submit a proposal on time. And, once a project is awarded, it often becomes a race against time to engage with and select subcontractors so construction can begin. Keeping track of the sheer number of back-and-forth communications throughout the entire process is overwhelming—not to mention the inevitable sharing and tracking of changes that arise throughout the bidding process.

With Sage Bid Management you'll experience true collaboration among everyone on the project including estimators, subcontractors, and material suppliers. The solution helps estimators and bid coordinators automate and more efficiently manage the entire bid process. As a result, estimators can spend more time on vendor/subcontractor prequalification, selection and negotiating the best contract terms.

Best of all, information can be viewed, accessed, and shared with bidders from a single, convenient, and secure online location. With improved visibility into project documentation, you'll gain better control throughout the preconstruction phase of every project—laying the foundation for successful and profitable projects.



## Benefits

- Achieve a higher response rate from bidders by more efficiently managing all aspects of the invitation to bid process.
- Spend less time managing bid details and more time choosing the best bid.
- Save money and ensure profitable projects by reducing oversights throughout the bid management process.
- Reduce risk throughout the bidding process by monitoring all activities including vendor certifications and qualifications leaving more time for vendor/sub selections and negotiating the best terms.
- Improve efficiencies as a result of better documentation throughout the bid management process.

Simplify management of the bidding process and reduce complexity associated with tracking bid activity. Whether you have 3 or 300 bidders, Sage Bid Management ensures you have the visibility you need to reduce risk, select the right vendor/subcontractor, and ensure profitable projects.

## Effectively manage your entire bid process

Sage Bid Management allows estimators and bid coordinators to efficiently manage all aspects of the invitation to bid process.

## Share all types of files; find, view, and track who has what while you're away from the office or just on the go!

1. Select, qualify, and send bid packages to best-fit and prequalified subcontractors.
2. Reduce the time spent answering questions on project details and specification changes by granting bidders access to up-to-date documents online.
3. Easily track sub/supplier communications as well as document distribution throughout the preconstruction phase.
4. Get visibility into bid activity to reduce oversights and ensure you're always up to date.
5. Spend less time on administrative churn and more time choosing the right sub and negotiating the best terms.

## Improve collaboration and minimize risk

Sage Bid Management keeps everyone in the loop with automated information sharing throughout the bid management process. With better visibility, you can monitor all activities including vendor certifications and prequalifications to help ensure you select the right sub or supplier for the job. You'll also be able to better manage administrative tasks and reduce risk—leading to more profitable projects.

## Integrate with Sage Construction Project Center and Sage 300 Construction and Real Estate to improve subcontract management, billing, and overall project collaboration.

Once a project is awarded to a subcontractor, you can share specific information with Sage Construction Project Center (a new Sage online project collaboration tool) and Sage 300 to keep the job moving. Smooth integration improves collaboration and the overall workflow process. For example:

- **Share key contact information.** Vendors in Sage Bid Management become project members in Sage Construction Project Center.
- **Turn bids into actual work.** Awarded bids become subcontracts in Sage Construction Project Center and Sage 300 without needing to rekey data.
- **Ensure completed work gets paid on time.** Subcontract bids in Sage Bid Management can be broken out into multiple line items in Sage Construction Project Center which, automatically appears in Job Cost for accounts payable processing.

## About Sage

Sage energizes the success of businesses and their communities around the world through the use of smart technology and the imagination of our people. Sage has reimagined business and brings energy, experience, and technology to inspire our customers to fulfil their dreams. We work with a thriving community of entrepreneurs, business owners, tradespeople, accountants, partners, and developers who drive the global economy. Sage is a FTSE 100 company with 14,000 employees in 24 countries. For more information, visit [www.sage.com](http://www.sage.com).

**For more information, contact your Sage business partner or customer account manager at : 800-858-7095.**

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or contact us at 800-858-7095**